# Why do Autocrats Disclose? Economic Transparency and Inter-Elite Politics in the Shadow of Mass Unrest

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June 14, 2017

## Question

When and why do autocratic governments disclose information (particularly economic information) to their publics?

Note: We will use the terms disclosure and transparency interchangeably

# The Larger (Book) Project

#### **Contributions:**

- Develop index of transparency based on missing data
- ② ↑ Transparency
  - ▶ In autocracies: ↑ mass protest, risk regime collapse/transition
  - ▶ In democracies: ↓ risk of regime collapse, irregular leader removal
- Openocracies more prone to disclose than autocracies
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## Given the risks, why would autocrats disclose?

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- more prone to collapse via mass unrest or dem'ization
- but, are less prone to collapse due to coups

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Other elite members (coup) and masses (revolt)

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# Autocratic leaders disclose because it insulates them from threats that emerge from within their regimes

• this is because transparency facilitates mass mobilization

## **Predictions**

#### Demonstrate that in autocracies:

- disclosure more frequent in institutionalized/hierarchical regimes
- 2 leaders disclose more readily when new to office
- 3 transparency is associated with reduced risk of leader removal via coup

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Steps by elites to replace leader increase regime instability

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## Transparency cows elites from acting against leader

## The Leadership's Trade-off

Transparency brings both costs and benefits for leader

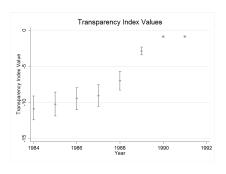
- Benefits: Increased insulation from elite
- Costs: Populace may depose regime even w/o regime infighting

## Benefits outweigh costs when:

- Leader's preferences over policy diverge from regime elite
- 2 Internal risks are high
  - institutionalized rule (designated successors, legitimacy vested in institutions rather than leader identity)
  - leaders are new to office

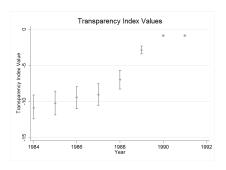
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## Think glasnost and perestroika



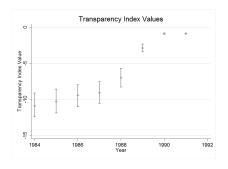
## Think glasnost and perestroika

 Gorbachev undertakes 'socialist democratization' to overcome resistance w/in Party to perestroika



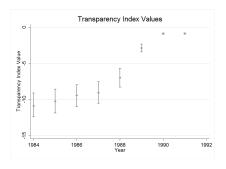
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- and Soviet collapse following August 1991 putsch that is met by counter-coup led by Yeltsin featuring street protests



## Model Primitives

**Actors:** an autocratic leader *L* 

Regime Elites R and the masses M

**Actions:** L chooses  $d \in \{0, 1\}$ 

and a policy variable  $e_t \in \{0,1\}$ 

R chooses  $v \in \{0,1\}$ 

**Typespace:** *L* is of type  $\theta \in \{0,1\}$ 

 $\theta=1$  denotes a 'convergent' type  $\theta=0$  denotes a 'divergent' type

 $Pr(\theta = 1) = \pi$ 

**State Space:**  $s_t \in \{0,1\}, Pr(s_t = 1) = \frac{1}{2}$ 

**Timing:**  $t \in \{1, 2\}$ 

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- risk of regime collapse given by  $\omega p(d)$  following removal of L
- ullet  $\omega$  declines with institutionalization, rises with leader's time in office

# Regime Utilities

$$u_{R,t}(e_t,s_t) = \left\{ egin{array}{l} I_t[\Delta + \lambda y] + (1-I_t)(1-\lambda)y \ ext{if} \ e_t = s_t \ I_t\lambda y + (1-I_t)(1-\lambda)y \ ext{otherwise} \end{array} 
ight.$$

where

$$I_t = \left\{ egin{array}{ll} 1 & ext{if } R ext{ is in power} \\ 0 & ext{otherwise.} \end{array} 
ight.$$

and  $\lambda \in (\frac{1}{2}, 1)$ ,  $\Delta > 0$ .

## Leader Utilities

$$u_{L,t}(e_t,s_t; heta) = \left\{ egin{array}{l} \Delta + \lambda y ext{ if } e_t = s_t ext{ and in power} \ \lambda y ext{ if } e_t 
eq s_t, \; heta = 1 ext{ and in power} \ r_t + \lambda y ext{ if } e_t 
eq s_t, \; heta = 0 ext{ and in power} \ 0 ext{ if out of power}. \end{array} 
ight.$$

where  $r_t \sim G(\cdot)$ , and  $G(\cdot)$  has support on  $[\Delta, \infty)$ 

## Game Form

- **1** Nature draws the the leader's type  $\theta \in \{0,1\}$ , the state variable  $s_1$  and the value of rents  $r_1$ , which are revealed to the leader but not to any citizen.
- ② The leader chooses  $d \in \{0,1\}$  and the value of  $e_1$
- **3** Members of the regime observe the choice of d and the realization of the policy outcome. They choose whether to unseat the leader  $v \in \{0, 1\}$ .
- **②** A contest for power between R and M takes place. M prevails with probability p(d) if the leader was previously retained and with probability  $\omega p(d)$  if the leader was previously removed.
  - o If M prevails, it is in power in round 2 and a new leader is chosen by Nature. This leader is of type  $\theta=1$  with probability  $\pi$ .
    - **1** If R prevails after ousting the leader, a new leader is chosen by *Nature*. This leader is of type  $\theta=1$  with probability  $\pi$ .
    - Otherwise, L remains in office.
- **1** Nature chooses values of  $s_2$  and  $r_2$ , which are revealed to the sitting leader, but not to any other player.
- $\bigcirc$  The sitting leader chooses  $e_2$ . All payoffs are realized and the game ends.

## Equilibrium Concept

Perfect Bayesian equilibrium (PBE) solution concept

Apply following restrictions:

- **1** L discloses when indifferent over  $d \in \{0,1\}$
- 2 intuitive criterion (Cho and Kreps, 1987) satisfied

Semi-separating PBE uniquely satisfies these restrictions

Implicitly define  $\bar{\omega}$  and  $\underline{\omega}$  s.t.:

$$\pi\Delta = rac{p(0)y(ar{\omega}-1)(2\lambda-1)}{1-ar{\omega}p(0)} \ \pi\Delta = rac{p(1)y(\underline{\omega}-1)(2\lambda-1)}{1-\underline{\omega}p(1)}.$$

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- if  $\omega > \bar{\omega}$  no internal threat to leader
- ullet if  $\omega < \underline{\omega}$  always an internal threat to leader
- ullet if  $\omega \in [\underline{\omega}, \bar{\omega}]$  a threat absent disclose, but no threat given disclosure

## Definition: Rent Thresholds

Define  $\bar{r}(\omega)$  such that:

$$\bar{r}(\omega) = \begin{cases} \Delta + [1 - p(0)][\mu + \lambda y] & \text{if } \omega < \underline{\omega} \\ \Delta + \rho[\mu + \lambda y] & \text{if } \omega \in [\underline{\omega}, \overline{\omega}] \\ \Delta & \text{if } \omega > \overline{\omega}. \end{cases}$$

## **Equilibrium Definition**

A semi-separating PBE to this game consists of the following strategies and beliefs:

**1** For *L*:

$$(e_1,d) = \left\{ \begin{array}{l} (\neg s_1,1) \text{ if } r_1 \geq \overline{r}(\omega), \ \omega \leq \overline{\omega} \text{ and } \theta = 0 \\ (\neg s_1,0) \text{ if } r_1 \geq \overline{r}(\omega), \ \omega > \overline{\omega} \text{ and } \theta = 0 \\ (s_1,0) \text{ otherwise.} \end{array} \right.$$
 
$$e_2 = \left\{ \begin{array}{l} \neg s_2 \text{ if } \theta = 0 \\ s_2 \text{ otherwise.} \end{array} \right.$$

For R:

$$v = \left\{ egin{array}{ll} 0 \ ext{if} \ \omega > ar{\omega} \ 0 \ ext{if} \ \omega > \underline{\omega} \ ext{and} \ d = 1 \ 0 \ ext{if} \ (e_1,d) = (s_1,0) \ 1 \ ext{otherwise}. \end{array} 
ight.$$

**3** and *R*'s beliefs are given (with some abuse of notation) by  $Pr(\theta=1|e_1=s_1,d=0)>\pi$  and  $Pr(\theta=1|e_1,d)=0$  for all other realizations of  $(e_1,d)$ .

# Disclosure Reduces Coups

## Proposition

In a semi-separating equilibrium to a model without disclosure, when  $\omega \in [\underline{\omega}, \bar{\omega}]$  and  $r_1 > \Delta + [1-p(0)][\mu + \lambda y]$ , divergent types of L are removed by the elite with certainty. For the same set of parameter values, in a semi-separating equilibrium where disclosure is possible, divergent types of L are retained with certainty and choose d=1.

## Leaders Disclose When Threats are from the Elite

#### **Proposition**

L chooses d=1 for a wider range of realizations of  $r_1$  and  $\theta$  when  $\omega \leq \bar{\omega}$  than when  $\omega > \bar{\omega}$ .

# Corollary: Disclosure a Strategic Complement to Leader Defiance

## Corollary

L sets d = 1 only if  $e_1 \neq s_1$ .

#### **Data Definitions**

#### Test these predictions using:

- HRV Transparency Index (HRV, 2014) as a measure of disclosure of economic info
- GWF dataset on autocratic institutions party, personalistic, and military (and monarchies)
- DD dataset on autocratic institutions hierarchical (military/monarchical) vs. non-hierarchical
- PWT 7.1 economic data
- Svolik (2012) for definitions of regimes and leaders' time in office and leader removal

# Coups: Empirical Model

Cox conditional gap time models, with strata defined by coup history

$$h_l(t) = h_0(t, c_l) exp(\gamma transparency_{l,t-1} + \mathbf{X_{l,t-1}}\beta)$$

- / denotes leader
- t denotes time in office
- c<sub>I</sub> is either an indicator for past leader removal via coup, or an ordered term reflecting past coup history

# Coup Results: GWF Controls

Past Coup Strata	Coup Experience Strata	Past Coup Control
-0.248	-0.282	-0.240
[-0.480,-0.016]	[-0.531,-0.033]	[-0.461,-0.019]
-0.003	-0.005	-0.000
[-0.031,0.026]	[-0.042,0.032]	[-0.029,0.029]
-0.110	-0.094	-0.117
[-0.208,-0.012]	[-0.175,-0.013]	[-0.229,-0.005]
-1.793	-1.709	-1.735
[-2.595,-0.991]	[-2.451,-0.967]	[-2.661,-0.810]
0.113	0.112	0.109
[0.045,0.181]	[0.049,0.175]	[0.037,0.182]
-0.807	-0.676	-0.809
[-1.609,-0.004]	[-1.437,0.084]	[-1.592,-0.025]
		-0.047
		[-0.908,0.814]
89	89	89
36	36	36
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# Coup Results: DD Controls

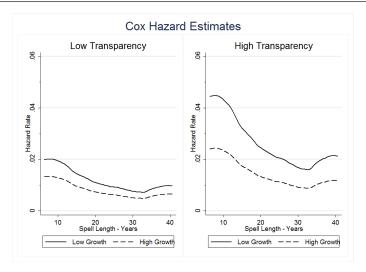
	Past Coup Strata	Coup Experience Strata	Past Coup Control
Transparency	-0.202	-0.228	-0.217
	[-0.401,-0.002]	[-0.450,-0.006]	[-0.420,-0.014]
Growth	-0.008	-0.006	-0.006
	[-0.035,0.019]	[-0.040,0.028]	[-0.033,0.021]
GDP per capita	-0.073	-0.071	-0.078
	[-0.145,-0.001]	[-0.138,-0.004]	[-0.154,-0.002]
Hierarchical	0.410	0.280	0.430
	[-0.196,1.017]	[-0.311,0.871]	[-0.182,1.041]
Ever Past Coup			-0.126
			[-0.969,0.717]
# of Subjects	94	94	94
# of Failures	37	37	37

# Graphically...

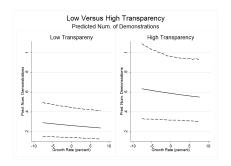


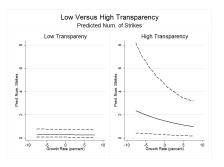
#### Contrast with Threat of Mass Mobilization

#### Hazard of Aut. Regime Removal via Mass Unrest or Democratization



# Contrast with Frequency of Strikes and Protests





# Who Discloses?: Empirical Model

Varying intercepts hierarchical model:

$$transparency_{i,t} = \rho transparency_{i,t-1} + \alpha_i + \mathbf{X_{i,t-1}}\beta + \epsilon_{i,t}$$

$$\alpha_i \sim N(\mathbf{Z_i}\gamma, \sigma_{\alpha}^2)$$

- Z<sub>i</sub> denotes time invariant institutional characteristics
- ullet  $X_{i,t-1}$  denotes ec. data, leader time in office, cubic polynomial of time
- *i* is an autocratic regime (some of which are quite short-lived)

#### Estimate via MCMC

## Who Discloses?: GWF Results

	Model 1	Model 2	Model 3
Party	0.002	0.002	0.002
	[-0.033, 0.038]	[-0.039, 0.031]	[-0.037, 0.036]
Personal	-0.039	-0.038	-0.044
	[-0.083, -0.001]	[-0.085, -0.007]	[-0.087, -0.008]
Fuel Exporter	-0.037	-0.036	-0.033
	[-0.082, 0.010]	[-0.073, 0.006]	[-0.070, 0.008]
Lag Transparency	0.960	0.961	0.964
	[0.943, 0.978]	[0.943, 0.977]	[0.947, 0.980]
New Leader	0.023	0.024	0.024
	$[-4\times10^{-4}, 0.047]$	[0.001, 0.048]	[0.002, 0.049]
# Obs	1530	1530	1530
# Regimes	119	119	119

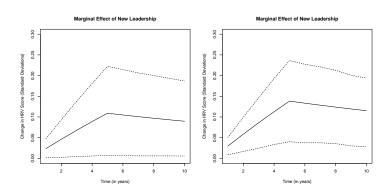
Ec. controls and cubic polynomial of time included in all specifications

## Who Discloses?: DD Results

	Model 1	Model 2	Model 3
Hierarchical	-0.024	-0.036	-0.034
	[-0.061, 0.005]	[-0.064, -0.009]	[-0.062, -0.004]
Fuel Exporter	-0.003	-0.024	-0.023
	[-0.054, 0.045]	[-0.068, 0.016]	[-0.066, 0.019]
Lag Transparency	0.957	0.962	0.965
	[0.939, 0.976]	[0.947, 0.979]	[0.948, 0.98]
New Leader	0.032	0.03	0.03
	[0.007, 0.054]	[0.006, 0.055]	[0.007, 0.056]
# Obs	1481	1481	1481
# Regimes	131	131	131

Additional controls and cubic polynomial of time included in all specifications

# New Leader Marginal Effect



#### Conclusion

Construct a model of disclosure consistent with existing empirical findings

- transparency increases the risk of mass mobilization
- and reduces the risk of coup

Novel argument that autocratic leaders may gain from deliberately destabilizing the regime

#### Conclusion

#### Demonstrate that:

- newly installed leaders more likely to disclose
- personalistic/hierarchical autocracies less likely to disclose
- transparency associated with a reduced threat of leader removal via coup

## Transparency as Missing Data

World Development Indicators (Downloaded Dec. 2012)

**Items:** 240 variables from across WDI

recoded into indicator  $\{0,1\}$  equal to 1 if non-missing

Panels: 125 countries

**Time:** Annual obs., 1980-2010

3875 observations

## Measurement Model

Item Response Model

#### 240 equations of the form:

$$Pr(y_{j,c,t}=1|transparency_{c,t}) = logit(\delta_j + \beta_j transparency_{c,t})$$
 
$$j \in \{1,2,...,240\}$$
 
$$c \in \{1,2,...,124\}$$
 
$$t \in \{1,2,...,31\}$$

#### **Priors:**

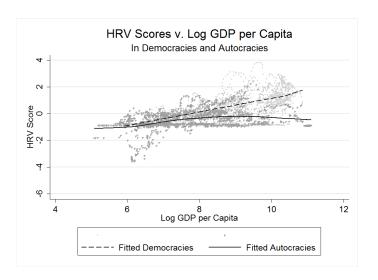
$$\begin{pmatrix} \delta_j \\ \beta_j \end{pmatrix} \sim \textit{N}(\begin{pmatrix} 0 \\ 0 \end{pmatrix}, \begin{pmatrix} 100 & 0 \\ 0 & 100 \end{pmatrix})$$

 $\textit{transparency}_{c,1} \sim \textit{N}(0,100)$  recentered at each iteration of the MCMC algorithm

$$transparency_{c,t} \sim \textit{N}(transparency_{c,t-1}, rac{1}{ au_c}) \; orall \; t > 1$$

Cuba constrained to be negative, Sweden positive

# Transparency v. GDP in Democracies and Autocracies



# Transparency v. GDP in Democracies and Autocracies

